

Business Model & Operating Model of Small Holder Farmer Out-grower (Lending) scheme in Zambia

A Report By Atticus Advisors

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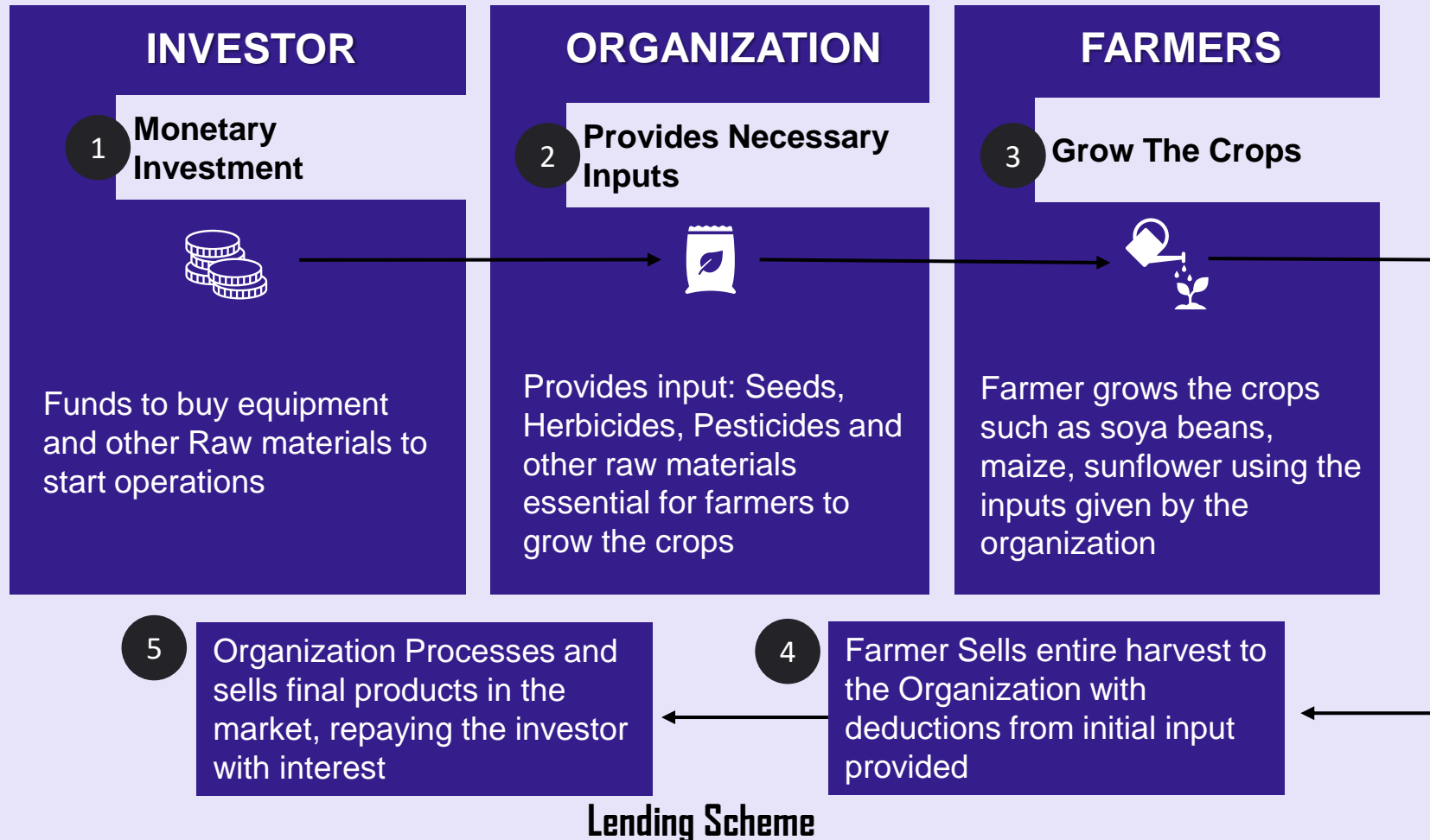
Objective

- **Regional integration** through **value addition, trade and food security both at national and regional level**
- **Reducing dependency** on imports and help Zambia **overcome** the economic impact of **COVID'19**
- **Improved service delivery to Smallholder Farmers (SHFs)** through **market information provision, capacity building and provision of inputs**
- Target SDG Goals 1,2,3: **Zero Hunger, No poverty and Health and Wellbeing of citizens** through **agriculture value chain development**

Goal

To add value to agriculture produce by farmer in order to contribute and consolidate regional integration through value addition.

Demand Side : Finished Products



Lending Scheme



Inputs

- Seeds
- Pesticides
- Herbicides
- Fertilizers

Process + People

- Skill Enhancement
- A network of Agronomist, Extension Officers, Agents and Leader Farmers

Output

- Harvest collection
- Benefits transfer to farmers

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