

Small Holder Farmer Out-grower Scheme In Zambia



A Report By Atticus Advisors

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Objective

- **Regional integration** through **value addition, trade and food security both at national and regional level**
- **Reducing dependency** on imports and help Zambia **overcome** the economic impact of **COVID'19**
- **Improved service delivery** to **Smallholder Farmers (SHFs)** through **market information provision, capacity building and provision of inputs**
- Target SDG Goals 1,2,3: **Zero Hunger, No poverty and Health and Wellbeing of citizens** through **agriculture value chain development**

Goal

To add value to agriculture produce by farmer in order to contribute and consolidate regional integration through value addition.



Introduction

Market
Overview

Functional
Areas

USPs

Investment
Rationale

Target Customers

800,000 North-western Province
population

10 Boarding secondary
school

9 Hospitals

Competitors

- Shoprite Checkers
- Super markets
- Local markets

Regions:



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Agri Processing

- Inputs given to farmers to sow seeds and grow crops



Fostering value chain

- Selling of processed products from the inputs provided
- Utilizing the waste products for livestock feed



Provisions in agriculture

- These include farmer trainings
- Interest charged on Micro-loans



General trading

- Through aggregation of grain beyond our operating requirement at any given time



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Economic impetus via Export

***Lower pricing considering
proximity of raw material source***

***Impacting 1000+ women and
youth***

No middlemen involved

***Increased Productivity and
Production by Farmers***

Top quality produce

***Proximity to Namibia & Angola
port for easier export to SADC
Countries***

***Sustainability via byproduct
usage***

Training to farmers

***Threshing services reduce time
and cost***



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**Interest charged on
Micro-loans**



**Selling of processed
materials**



**Skill enhancement and
trainings**



**Selling of extra grains
in the value chain**



**Collaboration with
third party for other**

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